



# Math 140

# Introductory Statistics

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Chapter 1

Based on the book *Statistics in Action*  
by A. Watkins, R. Scheaffer, and G. Cobb.

# Statistics

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The science of learning from data  
in the presence of variability.

# Our first problem

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## **Discrimination in the Workplace: Data Exploration**

Robert Martin was one of 50 people working in the engineering department of Westvaco's envelope division. One spring, Westvaco's management went through five rounds of planning for a reduction in their work force. In Round 1, they eliminated 11 positions, and they eliminated 9 more in Round 2. By the time the layoffs ended, after all five rounds, only 22 of the 50 workers had kept their jobs. The average age in the department had fallen from 48 to 46.

After Martin, age 54, was laid off, he sued Westvaco for age discrimination.

# The data in *Martin v. Westvaco*.

Row	Job Title	Pay	Birth		Hire		Round	Age at Birthday in 1991
			Mo	Yr	Mo	Yr		
1	Engineering Clerk	H	9	66	7	89	0	25
2	Engineering Tech II	H	4	53	8	78	0	38
3	Engineering Tech II	H	10	35	7	65	0	56
4	Secretary to Engin Manag	H	2	43	9	66	0	48
5	Engineering Tech II	H	8	38	9	74	1	53
6	Engineering Tech II	H	8	36	3	60	1	55
7	Engineering Tech II	H	1	32	2	63	1	59
8	Parts Crib Attendant	H	11	69	10	89	1	22
9	Engineering Tech II	H	5	36	4	77	2	55
10	Engineering Tech II	H	8	27	12	51	2	64
11	Technical Secretary	H	5	36	11	73	2	55
12	Engineering Tech II	H	2	36	4	62	3	55
13	Engineering Tech II	H	9	58	11	76	4	33
14	Engineering Tech II	H	7	56	5	77	4	35

[Source: *Martin v. Envelope Division of Westvaco Corp.*, CA No. 92-03121-MAP, 850 Fed. Supp. 83 (1994).]

# Statistical Work

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- Data Exploration

- Examination of data for *patterns*.
- Tools: summary tables, graphs, averages, etc.

- Inference (making inferences from data)

- Definition: Deciding whether or not an observed feature of the data could reasonably be attributed to chance.

# Data from Tables

Variables [columns]

Characteristics of each case.

It allows us to see the *variability*

Cases [rows]

Subjects/objects  
of statistical examination

Row	Job Title	Pay	...	Round	Age
2	Engineering Clerk	H		0	25
3	Engineering Tech I	H		0	38
4	Engineering Tech II	H		0	56
...					
...					

In the example:

- **Cases** = individual Westvaco employees
- **Variables** = year of birth, job title, pay, etc.

# Understanding Variability

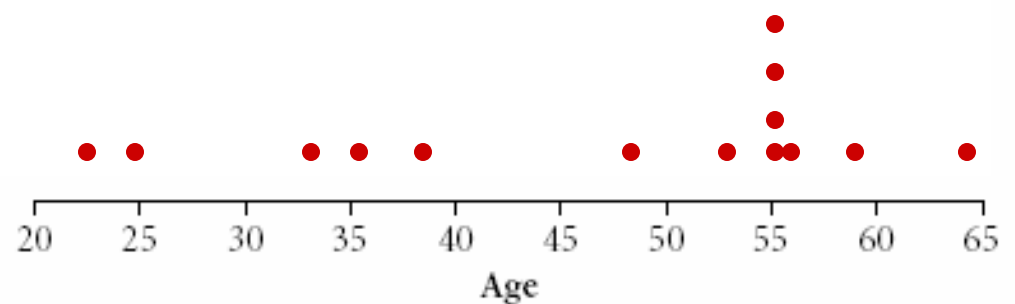
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- To understand how the characteristics of the cases varies we look at their *distribution*.
- **Distribution**: What the values are and how often they occur (record of variability)
- How can we study the distribution?
  - By observing the values in each column of the table.
  - By graphing the values in a **dot plot**.

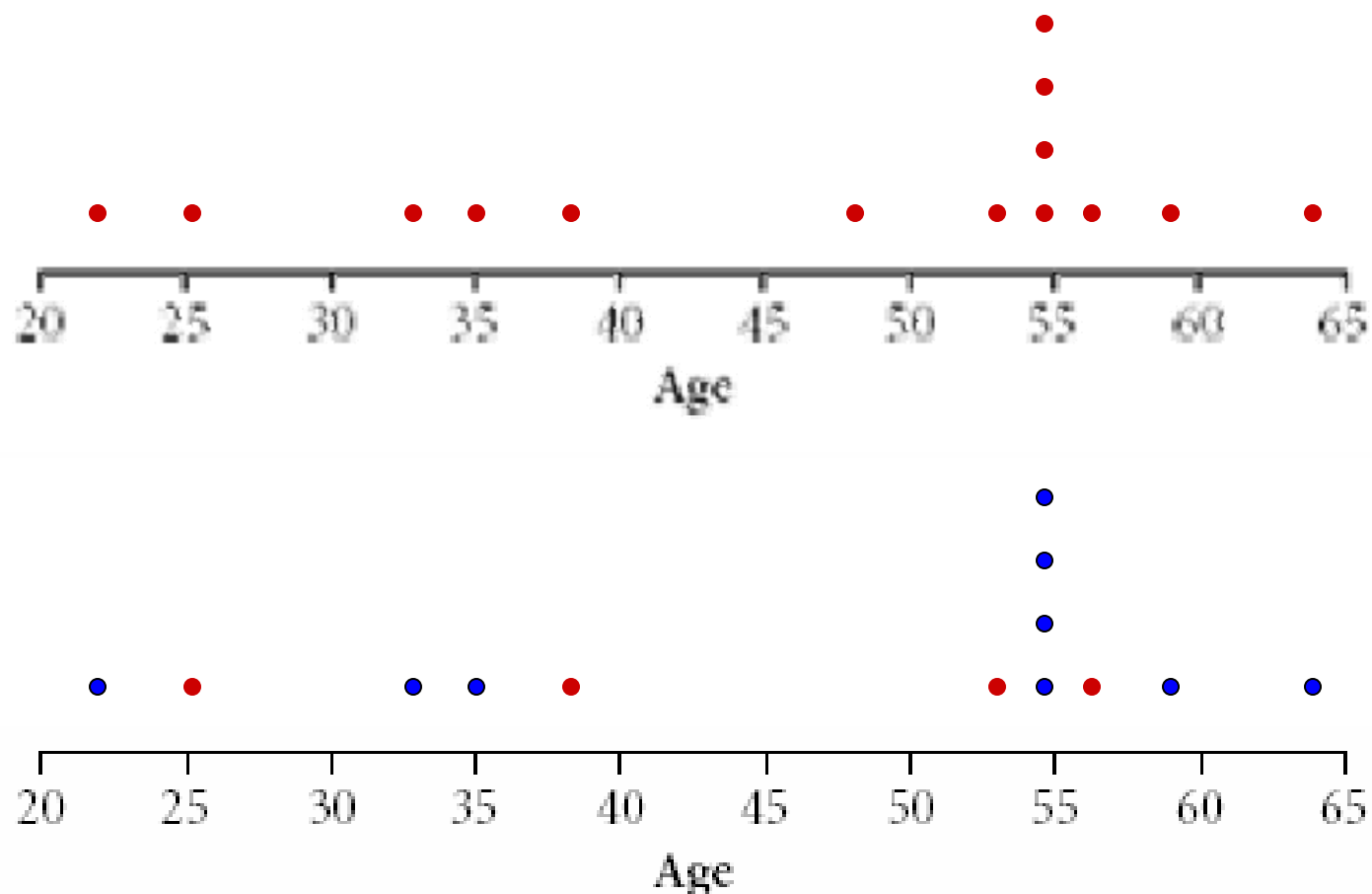
# Dot Plots

- Each case is represented by a dot located according to the numerical value of the variable we are investigating.

Row	Job Title	Age
1	Engineering Clerk	25
2	Engineering Tech II	38
3	Engineering Tech II	56
4	Secretary	48
5	Engineering Tech II	53
6	Engineering Tech II	55
7	Engineering Tech II	59
8	Parts Crib Attendant	22
9	Engineering Tech II	55
10	Engineering Tech II	64
11	Technical Secretary	55
12	Engineering Tech II	55
13	Engineering Tech II	33
14	Engineering Tech II	35



# Comparing dot plots



*Display 1.3* Hourly workers: Ages of those laid off (open circles) and those retained (solid dots).

## Discussion: Exploring the *Martin v. Westvaco* Data

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- D1. Suppose you were on a jury in the *Martin v. Westvaco* case. How would you use the information in Display 1.1 ([The table](#)) to decide if Westvaco tended to lay off older workers (for whatever reason)?
- D2. Compare the plots for the hourly and salaried workers. Which provides stronger evidence in support of Martin's claim of age discrimination?

Job Status

Laid Off

Retained



Age

Salaried

Job Status

Laid Off

Retained



Age

Hourly

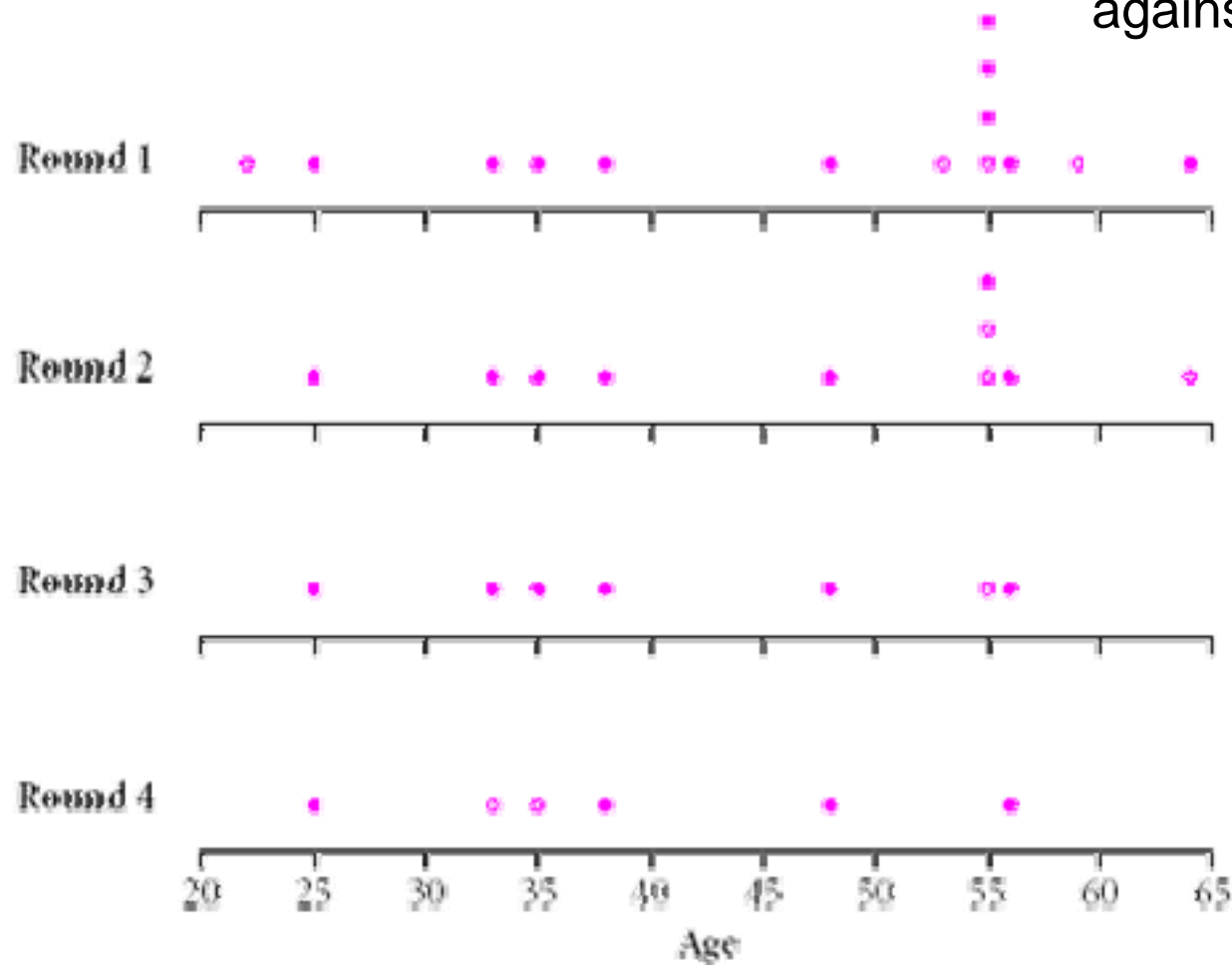
## Discussion: Exploring the *Martin v. Westvaco* Data

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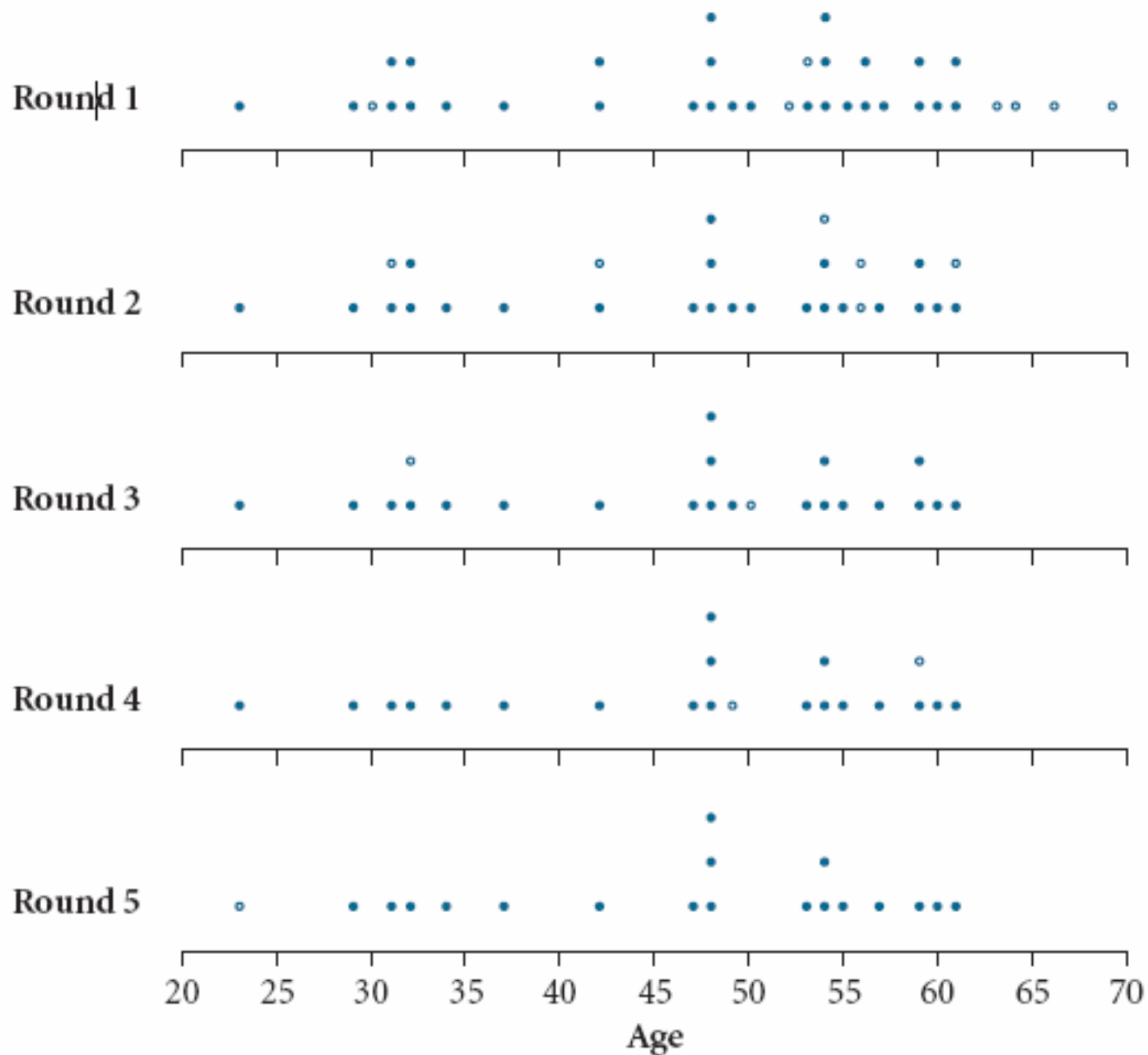
- D3. Whenever you think you have a message from data, you should be careful not to jump to conclusions. The patterns in the Westvaco data might be “real”—they reflect age discrimination on the part of management. On the other hand, the patterns might be the result of chance—management wasn’t discriminating on the basis of age but simply by chance happened to lay off a larger percentage of older workers. What’s your opinion about the Westvaco data: Do the patterns seem “real”—too strong to be explained by chance?
- D4. The analysis up to this point ignores important facts such as worker qualifications. Suppose Martin makes a convincing case that older workers were more likely to be laid off . It is then up to Westvaco to justify its actions. List several specific reasons Westvaco might give to justify laying off a disproportionate number of older workers.

# Round by Round

Which display provides stronger support for Martin's claim that Westvaco discriminated against older workers?



Display 1.4 Hourly workers: Ages of those laid off (open circles) and those retained (solid dots) in each round.



**Display 1.4** Salaried workers: ages of those laid off (open circles) and those retained (solid dots) in each round.

# Using Tables to Compare

- The summary table shown here classifies salaried workers using two yes/no questions: Under 40? and Laid off ? (In employment law, 40 is a special age because only those 40 or older belong to what is called the “protected class,” the group covered by the law against age discrimination.)

		Laid Off?			
		Yes	No	Total	% Yes
Under 40?	Yes	4	5	9	44.4
	No	14	13	27	51.9
	Total	18	18	36	50

# Using Tables to Compare

		Laid Off?			
		Yes	No	Total	% Yes
Under 40?	Yes	4	5	9	44.4
	No	14	13	27	51.9
	Total	18	18	36	50

- a. Does the pattern in this table support Martin's claim of age discrimination? Why or why not?
- b. Construct a similar table for salaried workers, but this time use 50 instead of 40 to divide the ages. (Your two age groups will be those under 50 and those 50 or older.) Does the evidence in this new table provide stronger or weaker support for Martin's case? Explain.

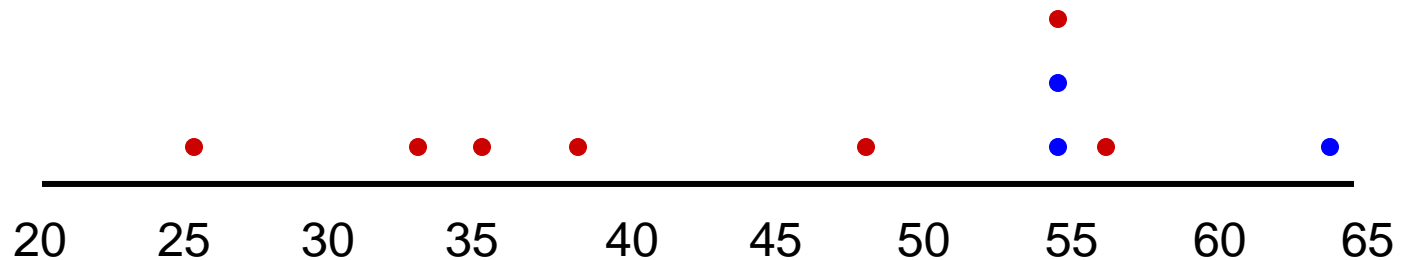
# How to Analyze Patterns?

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- Overall, the exploratory work we just did shows that older workers were more likely than younger ones to be laid off, and they were laid off earlier. One of the main arguments in the court case was about what those patterns mean:
  - Can we infer from them that Westvaco has some explaining to do?
  - Or are the patterns of the sort that might happen even if there was no discrimination?

# Summary Statistic

- Consider as an example of our analysis Round 2 of the layoffs.



- To simplify the statistical analysis to come, it will help to “condense” the data into a single number, called a **summary statistic**. One possible summary statistic is the average, or mean, age of the three who lost their jobs:

$$\text{average} = \frac{55 + 55 + 64}{3} = 58 \text{ years}$$

# Martin v. Westvaco

- **Martin:** Look at the pattern in the data. All three of the workers laid off were much older than the average age of all workers. That's evidence of age discrimination.
- **Westvaco:** Not so fast! You're looking at only ten people total, and only three positions were eliminated. Just one small change and the picture would be entirely different. For example, suppose it had been the 25-year-old instead of the 64-year-old who was laid off. Switch the 25 and the 64 and you get a totally different set of averages:
  - Actual data: 25 33 35 38 48 **55 55 55 56 64**
  - Altered data: **25** 33 35 38 48 **55 55 55 56 64**

See! Just one small change and the average age of the three who were laid off is *lower* than the average age of the others.

	Laid Off	Retained
Actual data	58.0	41.4
Altered data	45.0	47.0

# Martin v. Westvaco

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- **Martin:** Not so fast, yourself! Of all the possible changes, you picked the one that is most favorable to your side. If you'd switched one of the 55-year-olds who got laid off with the 55-year-old who kept his or her job, the averages wouldn't change at all. Why not compare what actually happened with **all** the possibilities that might have happened?
- **Westvaco:** What do you mean?
- **Martin:** Start with the ten workers, treat them all alike, and pick three at random. Do this over and over, to see what typically happens, and compare the actual data with these results. Then we'll find out how likely it is that their average age would be 58 or more.

# Discussion

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- D5. If you pick three of the ten ages at random, do you think you are **likely** to get an average age of 58 or more?
  
- D6. If the probability of getting an average age of 58 or more turns out to be small, does this favor Martin or Westvaco?

# Martin v. Westvaco

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- **Martin:** Look at the pattern in the data. All three of the workers laid off were much older than average.
- **Westvaco:** So what? You could get a result like that just by chance. If chance alone can account for the pattern, there's no reason to ask us for any other explanation.
- **Martin:** Of course you *could* get this result by chance. The question is whether it's easy or hard to do so. If it's easy to get an average as large as 58 by drawing at random, I'll agree that we can't rule out chance as one possible explanation. But if an average that large is really hard to get from random draws, we agree that it's not reasonable to say that chance alone accounts for the pattern. Right?
- **Westvaco:** Right

# Martin v. Westvaco

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- **Martin:** Here are the results of my simulation. If you look at the three hourly workers laid off in Round 2, the probability of getting an average age of 58 or greater by chance alone is only 5%. And if you do the same computations for the entire engineering department, the probability is a lot lower, about 1%. What do you say to that?
- **Westvaco:** Well . . . I'll agree that it's really hard to get an average age that extreme simply by chance, but that by itself still doesn't prove discrimination.
- **Martin:** No, but I think it leaves you with some explaining to do!

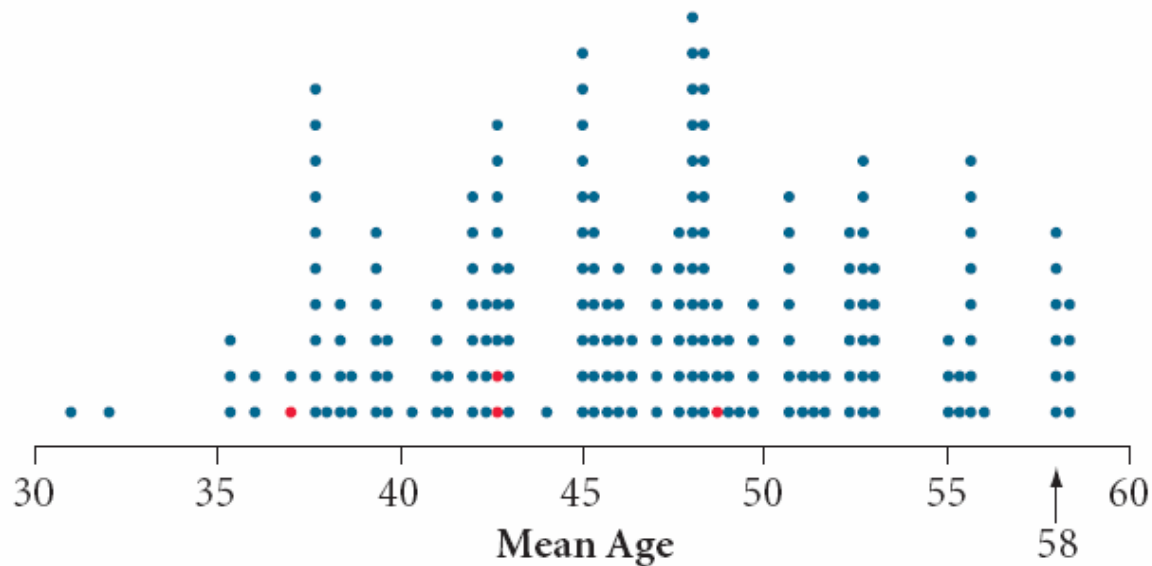
# Simulation

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- In our example we can draw 3 of the 10 ages at random and compute the average. Then repeat this process a large number of times to see how likely would be to get 58 or more as the answer.
- Steps in a Simulation:
  - **Random model**: Create a model for the chance process (pieces of paper thoroughly mixed, sequence of random numbers, computer generated random numbers).
  - **Summary Statistic**: Calculate it (mean=average in our example)
  - **Repetition**: Repeat a large number of times (1000s)
  - **Display the distribution**: (Using a dot plot for example)
  - **Estimate the Probability**: (In our example the proportion of values that gave 58 or more)
  - **Reach a conclusion**: Interpret your results.

# Simulation Martin Case: Round 2 - Hourly workers

										Average Age
25	33	35	38	48	55	55	55	56	64	42.7
25	33	35	38	48	55	55	55	56	64	48.0
25	33	35	38	48	55	55	55	56	64	42.7
25	33	35	38	48	55	55	55	56	64	37.0



**Display 1.10** Results of 200 repetitions: the distribution of the average age of the three workers chosen for layoff by chance alone.

# Discussion

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- D7. Why must you estimate the probability of getting an average age of 58 *or greater* rather than the probability of getting an average age of 58?

# Discussion

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- D8. *How unlikely is “too unlikely”?* The probability in the previous activity is in fact exactly equal to 0.05. In a typical court case, a probability of 0.025 or less is required to serve as evidence of discrimination.
  - a. Did the Round 2 layoffs of hourly workers in the *Martin* case meet the court requirement?
  - b. If the probability in the *Martin* case had been 0.01 instead of 0.05, how would that have changed your conclusions? 0.10 instead of 0.05?

# Inference

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- **Inference** is a statistical procedure that involves deciding whether an event can reasonably be attributed to chance or whether you should look for some other explanation.
- In the *Martin* case we used **simulation** as a device for **inference** to determine whether the relatively high average age of the laid-off hourly employees in Round 2 **could reasonably be due to chance**.
- The probability was about 0.05, which was considered small enough to warrant asking for an explanation from Westvaco but not small enough to present in court as clear evidence of discrimination.

# Practice

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- P4. Suppose three workers were laid off from a set of ten whose ages were the same as those of the hourly workers in Round 2 in the *Martin* case. This time, however, the ages of those laid off were 48, 55, and 55.

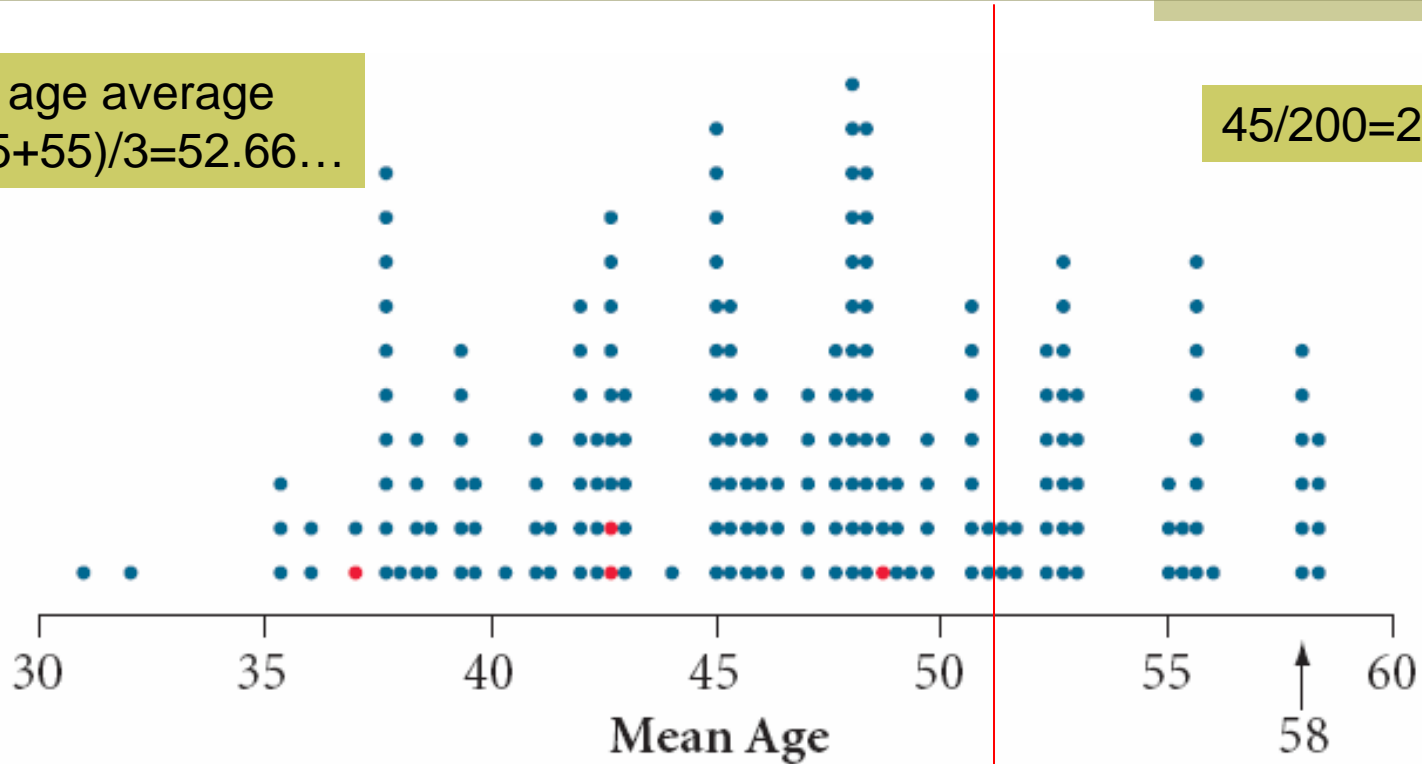
25 33 35 38 **48** 55 **55 55** 56 64

- a. Use the dot plot in Display 1.10 on page 14 to estimate the probability of getting an average age as large as or larger than that of those laid off in this situation.
- b. What would your conclusion be if Westvaco had laid off workers of these three ages?

# Average age of 3 workers out of 10

Actual age average  
 $(48+55+55)/3=52.66\dots$

$45/200=22.5\%$



**Display 1.10** Results of 200 repetitions: the distribution of the average age of the three workers chosen for layoff by chance alone.

# Practice

- At the beginning of Round 1, there were 14 hourly workers. Their ages were 22, 25, 33, 35, 38, 48, 53, 55, 55, 55, 55, 56, 59, and 64. After the layoffs were complete, the ages of those left were 25, 38, 48, and 56. Think about how you would repeat Activity 1.2a using these data.

a. What is the average age of the ten workers laid off?

$$(22+33+35+53+55+55+55+55+59+64)/10=48.6$$

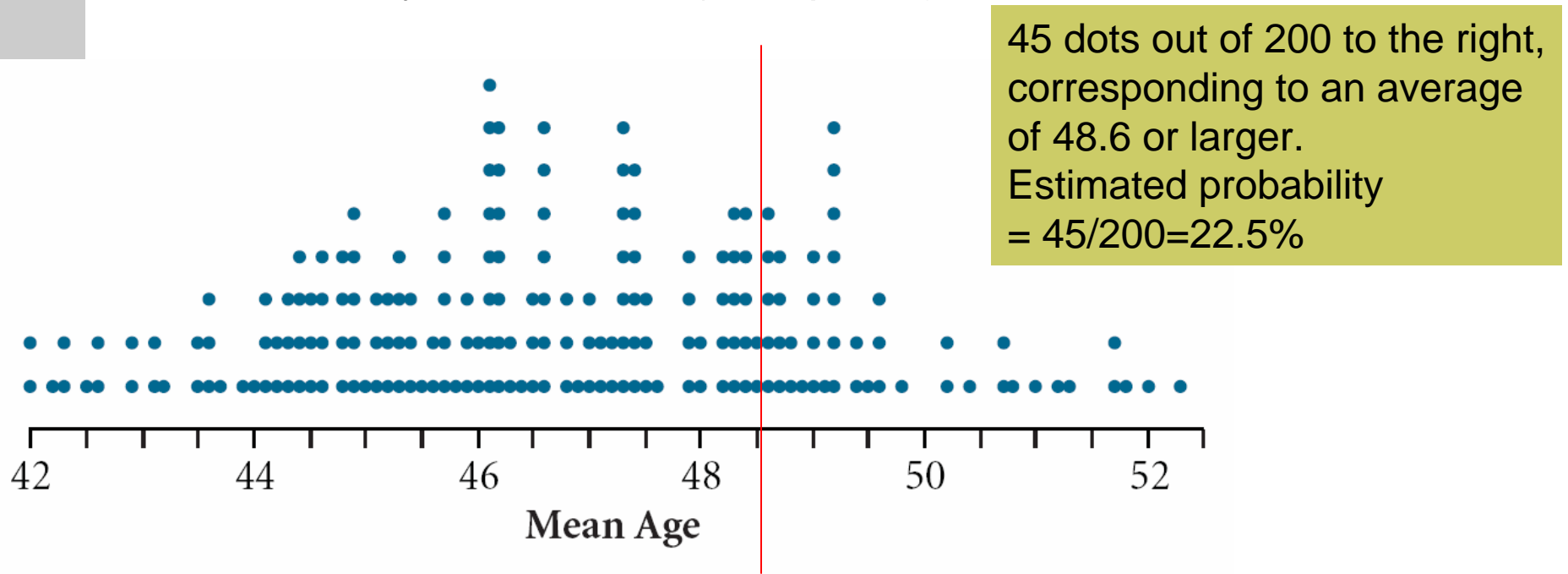
b. Describe a simulation for finding the distribution of the average age of ten workers laid off at random.

Step 1. Select 10 out of the 14 ages at random and find their average.

Step 2. Repeat step 1 many times. (For example, 200 times.)

Step 3. Create a dot plot containing the averages obtained from your repetitions.

c. The results of 200 repetitions from a simulation are shown in Display 1.11. Suppose 10 workers are picked at random for layoff from the 14 hourly workers. Make a rough estimate of the probability of getting, just by chance, the same or larger average age as that of the workers who actually were laid off (from part a).



**Display 1.11** Results of 200 repetitions.

d. Does this analysis provide evidence in Martin's favor?

No, a probability of 22.5% is too large to be considered evidence that the actual average may not be due to chance.